



# OIL & GAS INDUSTRY

## MEETING THE CHALLENGES OF TODAY'S EXTRACTIVE INDUSTRIES

Companies operating in the global extractive industries - oil, gas, and mining - are being transformed and reshaped by a myriad of risk factors. The dynamics of geopolitical relationships and competition coupled with regulatory, social, and environmental pressures, changes in supply and demand dynamics, and ever present security risks are some of the elements causing changes in the extraction industries. Despite these factors, the demand for these industries will continue to grow as a result of population growth and the ambitions of developing countries to secure economic prosperity. Africa, the Middle East, Latin America, and Asia are all important growth markets for the oil, gas, and mining sectors, and each one comes with its own unique challenges that need to be overcome.

The volatility of commodity prices and the growing need for energy, combined with the shrinking of known reserves and advancements in technology, have seen oil, gas, and mining companies increasing exploration activities as well as mergers and acquisitions in areas that are less politically stable and safe, raising their risk profiles. As the operational, security, and risk profiles of companies transform, consideration needs to be given to proactivity in maximizing awareness and identifying and managing risk.

Odin Enterprises leverages its deep expertise in Human Intelligence collection through on-the-ground networks to implement sustainable solutions to identify corruption and provide the real-time intelligence necessary in even the least transparent markets.

## ODIN ENTERPRISES' VALUE BASED SOLUTIONS FOR THE OIL, GAS AND MINING INDUSTRY:

- Management of the due diligence process
- Coordinate information dissemination, site visits, and management presentations
- Transaction and partnership structuring and execution
- Country, market, and competitive studies
- Global reach and local insight in hard-to-penetrate markets
- Timely, relevant, and actionable information
- Cost-effective, custom fit, and scalable solutions

## ODIN ENTERPRISES : UNLOCKING THE POWER OF INFORMATION

Odin Enterprises is committed to being your partner in these challenging times. We have the resources to provide sustainable, reliable, timely and most importantly, actionable solutions at a fraction of the cost of expanding your internal team. We leverage internal industry, sector, and regional expertise, in order to understand your issues. We have the ability to access hard to reach markets by leveraging Human Intelligence and innovative Cyber Solutions through an extensive and fully vetted proprietary network of global sources.

## SERVICES

The broad categories of services provided to minimize client risks and maximize awareness for the oil, gas, and mining industries include:

### GLOBAL INVESTIGATIONS

- Investigative Due Diligence
- Bribery and Corruption
- Reputational Assessments
- Compliance Investigations
- M&A Due Diligence
- Competitive Intelligence
- FCPA Compliance Investigation
- Vendor & Partner Vetting

### GEOPOLITICAL RISK ADVISORY

- Market Landscaping, Entry & Exit Strategies
- Industry Risk Assessments
- Country and Industry Benchmarking
- Crisis/Terrorist/Political Risk Assessments and Tracking
- Illicit Network Mapping
- National and Regional Geopolitical Risk Assessments

### OPINION ANALYSIS

- Key Decision Makers and Influence Channel Mapping
- Elections Analysis and Power Shift Dynamics
- Media Mapping & Strategic Influence Approaches
- Scenario Mapping and Predictive Modeling

### FRAUD INVESTIGATIONS

- Insider Trading
- Fraud
- Embezzlement, Extortion
- Asset Tracing

### CYBER THREAT MONITORING

- Digital Threat Intelligence
- Social Media Analytics
- Digital Footprint Monitoring

[www.odinenterprises.net](http://www.odinenterprises.net)

For further information, please contact us at 678-906-4100 or email at [info@odinenterprises.net](mailto:info@odinenterprises.net)

MAXIMIZE AWARENESS & MINIMIZE RISK